

# Data Spaces Kickstart Event

Benefits of Data Spaces, Decision  
Maker Workshops with Inputs

Frankfurt | March 12, 2026

## From Theory to Practice

How Industrial Data Spaces Move from Excel to Operations

Niklas Midolo, Cofinity-X



**Niklas Midolo**

Head of Business Strategy

Cofinity-X





Operating Company for Industry Data Spaces

# Cofinity-X

Collaboration

Infinity

X-Industries



- Joint Venture of 10 World Leading Enterprises
- Born and Raised with Open-Source
- 95 Employees located in Cologne, Germany
- Trusted Partner for Collaboration

**Dedicated to bring Industrial Data Spaces to Operational Reality.**



**Proven  
Track Record**

Operating a real-life industrial dataspace for over two years.



**Neutral  
Dataspace Operator**

Open to all industry initiatives and data-ecosystems.



**Industry  
Value Creation**

Enabling 50+ Apps & Services, and data-driven AI use-cases



**Shaping  
The Future**

Defining a common identity and industry agnostic standards.





Industrial Data Spaces are no longer a conceptual issue.

**They lack execution, governance and the transition to operations.**

**Most companies already agree on:**

- the need for trusted data sharing principles
- see the value of trust and data-sovereignty
- have industry specific use cases in place

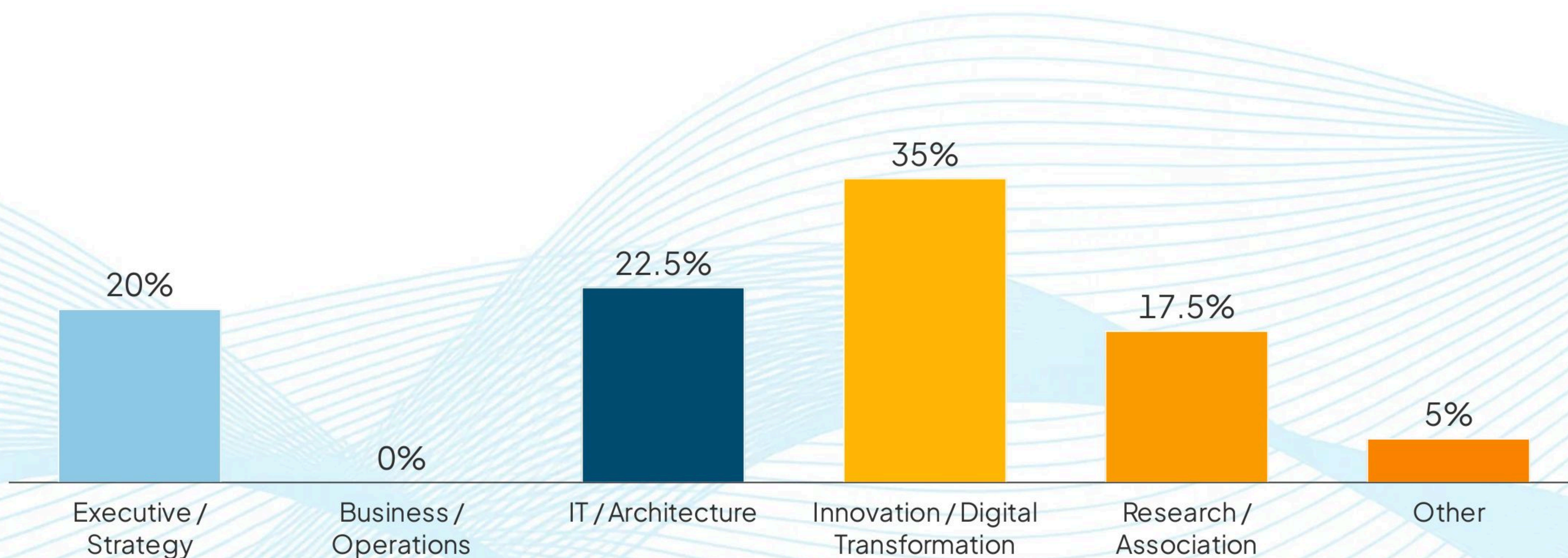
**But many initiatives still remain in fancy PowerPoints,  
never ending Pilot-Projects, or Excel & E-Mail based processes...**

**So instead of presenting you more slides, I would like to use the next 25 minutes to understand where you see the real barriers and opportunities to move data spaces from theory into operations.**



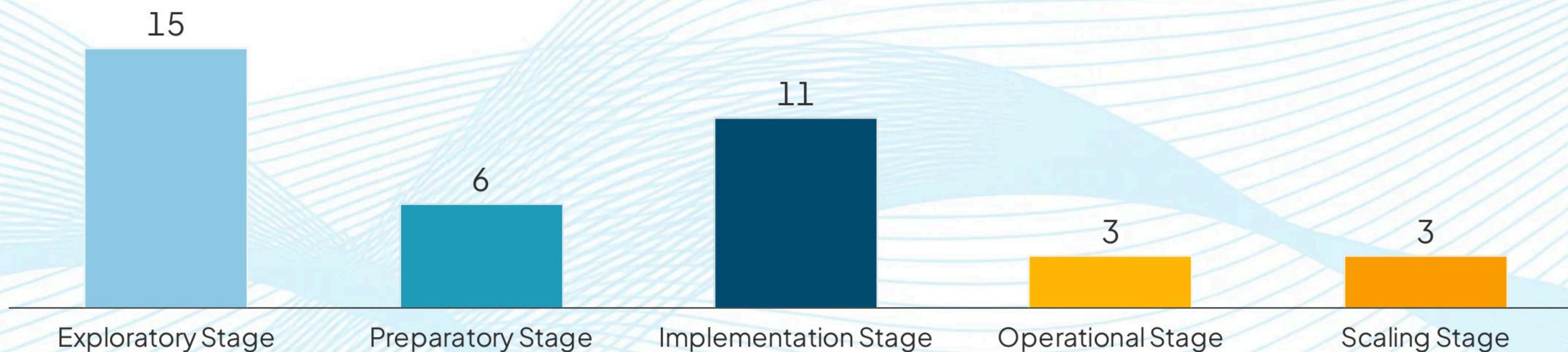


# In which role you are here today?





# Where does your organization currently stand with data spaces?





**What is the biggest barrier preventing your organization from using a data space operationally?**





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